Company Registration No. 342807 (Eire)

NATIONAL ADULT LITERACY AGENCY LIMITED

(A COMPANY LIMITED BY GUARANTEE)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2011

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) COMPANY INFORMATION

**Directors** Patricia Ayton

Eimear Brophy

Pat Hallinan (Appointed 26 March 2011)

Breda Kavanagh

Thomas McManus (Appointed 9 November 2011)

Peggy Murphy

Paddy Naughton (Appointed 26 March 2011)

Kevin O'Duffy Marian O'Reilly Cathy Powell Cora Rafter Jane Smith

Gretta Vaughan (Appointed 26 March 2011)

**Secretary** Jane Smith

Company number 342807

Registered office Sandford Lodge,

Sandford Close, Ranelagh, Dublin 6.

**Auditors** Browne Murphy & Hughes

Chartered & Certified Accountants

& Registered Auditors, 28 Upper Fitzwilliam Street,

Dublin 2.

Business address Sandford Lodge,

Sandford Close, Ranelagh, Dublin 6.

Bankers A.I.B Bank,

37 Upper O'Connell St.,

Dublin 1.

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#### **DIRECTORS' REPORT**

FOR THE YEAR ENDED 31 DECEMBER 2011

The directors present their report and financial statements for the year ended 31 December 2011.

#### Principal activities and review of the business

The National Adult Literacy Agency (NALA) was established in 1980 and from that time has campaigned for recognition and response to the adult literacy problem in Ireland. The agency continued that work in 2011 through:

- -raising public awareness of the extent and the nature of adult literacy difficulties;
- -answering literacy related queries from the general public and referring thousands of callers to the VEC adult literacy services as a result of the ongoing TV advertisement campaign supported by An Post;
- -developing and broadcasting with RTE and ANIMO ,a new TV literacy series entitled "A story with me in it" to support a distance learning strategy;
- -advancing research in the area of adult literacy;
- -lobbying for increased funding for adult literacy and numeracy work and for the VEC Adult Literacy Service; and
- -lobbying to keep adult literacy as a priority within Government and the Further Education budget.

NALA is funded by the Department of Education and Skills,other government Departments, FAS, the EU Structural Fund, donations and it's members.

The results for the year and the financial position at the year end were considered satisfactory by the Directors, who have worked in 2011 to cut costs and build up a reserve in anticipation of on-going funding reductions in 2012.

The principal risks and uncertainty facing the organisation in the coming year is regarding the funding levels it will receive from the Department and other sources. In the current economic climate, it is difficult to assess at this stage whether and to what extent funding levels may be cut.

#### Results and dividends

The results for the year are set out on page 5.

#### **Directors**

The following directors were in office in 2011:

Patricia Ayton Eimear Brophy

Bernadette Cogan (Resigned 26 March 2011)
Pat Hallinan (Appointed 26 March 2011)

Breda Kavanagh

Nonnie McGee (Appointed 26 March 2011 and resigned 9 November 2011)

Thomas McManus (Appointed 9 November 2011)

Peggy Murphy

Paddy Naughton (Appointed 26 March 2011) Michael Power (Resigned 26 March 2011)

Kevin O'Duffy Marian O'Reilly Cathy Powell Cora Rafter

Carmel Scott (Resigned 26 March 2011)

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

Jane Smith
Eddie Staunton (Resigned 26 March 2011)
Gretta Vaughan (Appointed 26 March 2011)

#### **Books of account**

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The company's directors are aware of their responsibilities, under section 202 of the Companies Act 1990 to maintain proper books of account and are discharging their responsibility by employing experienced staff and ensuring that sufficient company resources are available for the task.

The books of account are held at the company's registered office, Sandford Lodge, Sandford Close, Ranelagh, Dublin 6.

#### **Auditors**

In accordance with the Companies Act 1963, section 160(2), Browne Murphy & Hughes continue in office as auditors of the company.

#### Statement of directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Acts 1963 to 2009. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Chairperson	Honorary Treasurer	
Gretta Vaughan	Marian O'Reilly	
by order or the board		

## NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF NATIONAL ADULT LITERACY AGENCY LIMITED

We have audited the financial statements of National Adult Literacy Agency Limited for the year ended 31 December 2011 set out on pages 5 to 15. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

As described in the Statement of Directors' Responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, and are properly prepared in accordance with the Companies Acts, 1963 to 2009. We also report to you whether in our opinion: proper books of account have been kept by the company; whether, at the balance sheet date, there exists a financial situation requiring the convening of an extraordinary general meeting of the company; and whether the information given in the directors' report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit, and whether the company's balance sheet and its income and expenditure account are in agreement with the books of account.

We also report to you if, in our opinion, any information specified by law regarding the directors' remuneration and transactions is not disclosed and, where practicable, include such information in our report.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) INDEPENDENT AUDITORS' REPORT (CONTINUED)

#### TO THE MEMBERS OF NATIONAL ADULT LITERACY AGENCY LIMITED

#### **Opinion**

In our opinion the financial statements:

- give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the company's affairs as at 31 December 2011 and of its surplus for the year then ended; and
- have been properly prepared in accordance with the requirements of the Companies Acts, 1963 to 2009.

We have obtained all the information and explanations we consider necessary for the purposes of our audit. In our opinion, proper books of account have been kept by the company. The financial statements are in agreement with the books of account.

In our opinion, the information given in the directors' report is consistent with the financial statements.

Jon Byrne	
Senior Statutory Auditor	
For and on behalf of	
Browne Murphy & Hughes	

Chartered & Certified Accountants & Registered Auditors, 28 Upper Fitzwilliam Street, Dublin 2.

### INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

	Notes	2011 €	2010 €
INCOME	2 - 4	2,498,439	2,515,357
Property Expenses		(230,257)	(130,756)
Administrative Expenses		(112,929)	(149,743)
Objective & Project Expenses		(1,944,864)	(2,096,280)
SURPLUS FOR THE YEAR BEFORE TAXATION		210,389	138,578
Tax on profit on ordinary activities	5	(89)	
SURPLUS FOR THE YEAR AFTER T	AXATION	210,300	138,578

The income and expenditure account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the income and expenditure account.

Approved by the board on .....

Gretta Vaughan Marian O'Reilly
Chairperson Honorary Treasurer

BALANCE SHEET
AS AT 31 DECEMBER 2011

		20	11	20	10
	Notes	€	€	€	€
Fixed assets					
Tangible assets	6		26,175		19,485
Current assets					
Stocks	7	11,893		10,714	
Debtors	8	29,209		34,125	
Cash at bank and in hand		705,683		661,076	
		746,785		705,915	
Creditors: amounts falling due within one year	9	(144,441)		(155,634)	
Net current assets			602,344		550,281
Total assets less current liabilities			628,519		569,766
Accruals and deferred income	10		(104,096)		(255,642)
			524,423		314,124
Represented by:					
Surplus	12		524,423		314,124
	13		524,423		314,124
Approved by the board and authorised f	or issue on .				
Gretta Vaughan Chairperson	N	Marian O'Reilly Ionorary Treasu			

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

	€	2011 €	€	2010 €
Net cash outflow from operating activities		(2,100,207)		(2,063,934)
Capital expenditure Payments to acquire tangible assets	(19,309)		(23,271)	
Net cash outflow for capital expenditure		(19,309)		(23,271)
Net cash outflow before management of liquid resources and financing		(2,119,516)		(2,087,205)
Financing Government grant received	2,166,028		2,414,160	
Net cash inflow from financing		2,299,532		2,414,160
Increase in cash in the year		46,512		326,955

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2011

1	Reconciliation of operating surplus to operating activities	net cash outflow from		2011	2010
				€	€
	Operating surplus			210,389	138,578
	Depreciation of tangible assets			12,618	18,679
	(Increase)/decrease in stocks			(1,179)	1,905
	Decrease/(increase) in debtors			4,916	(6,500)
	(Decrease)/Increase in creditors within c	one year		(9,377)	105,510
	Movement on grant provision			(2,317,574)	(2,322,106)
	Net cash outflow from operating activ	rities		(2,100,207)	(2,063,934)
2	Analysis of net funds	1 January 2011	Cash flow	Other non- cash changes	31 December 2011
		€	€	€	€
	Net cash:				
	Cash at bank and in hand	661,076	44,607	-	705,683
	Credit Card Balance	(4,933)	1,905		(3,028)
		656,143	46,512		702,655
	Bank deposits				
	Net funds	656,143	46,512	-	702,655
	Reconciliation of net cash flow to mo	vement in net funds		2011	2010
				€	€
	Increase in cash in the year			46,512	326,955
	Movement in net funds in the year			46,512	326,955
	Opening net funds			656,143	329,188

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable law and the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland), which have been applied consistently (except as otherwise stated).

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Office Equipment 25% Straight Line Computer equipment 25% Straight Line Fixtures, fittings & equipment 25% Straight Line

#### 1.4 Stock

Stock is valued at the lower of cost and net realisable value. Cost is defined as the purchase price of the books and manuals. The net realisable value would be defined as obsolescence value of the books.

#### 1.5 Revenue recognition

Income represents revenue received from a wide variety of sources, mainly in the form of grants received and income received in contribution to the general and specific expenses of the organisation. Revenue is recognised as received, however when income is received with regard to specific activities, this income is recognised when the relating expenditure has being incurred.

#### 1.6 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.7 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the income and expenditure account over the expected useful life of the assets. Grants towards revenue expenditure are released to the income and expenditure account as the related expenditure is incurred.

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

#### 2 Government grants

		2011	2010
		€	€
Department of Education & Skillls	-Core Grant	298,000	302,000
	-Special Allocation	1,362,000	1,429,415
	-Rent Grant	130,000	62,524
	-Deferred 2009	-	21,500
	-Deferred 2011	-45,041	-
Department of Social & Family Affairs	Deferred 2009	-	25,000
FAS Income		60,026	21,518
FAS Deferred 2010		6,978	-6,978
FAS Deferred 2011		-18,440	-
Department of Enterprise, Trade and Emp	loyment	-	400,000
Department of Education & Skills	LMAF	349,642	241,536
Deferred 2010		174,409	-174,409
		2,317,574	2,322,106

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2011

	3	Other income		
			2011	2010
			€	€
		Membership Fees	22,789	25,477
		Conference Fees	4,780	6,635
		Miscellaneous	-	8,991
		Postage	976	5,532
		EU Projects	6,032	853
		EU Projects Deferred 2009	-	14,556
		Plain English Income	46,747	15,311
		Plain English Deferred 2009	-	37,915
		Plain English Deferred 2010	15,914	-15,914
		Plain English Deferred 2011	-19,386	-
		Bank Interest Received	32,185	9,693
		EBS Deferred 2009	-	17,500
		Dept of Social & Family Affairs	-	8,250
		LAT	8,077	3,410
		LAT Income Deferred 2011	-3,797	-
		Donations	7,345	35,458
		Irish Hospice	-	2,901
		Irish Hospice Deferred 2010	2,805	-2,805
		Irish Hospice Deferred 2011	-2,805	-
		Merck,Sharpe & Dohme	-	20,902
		Merck, Sharpe & Dohme Deferred 2010	10,242	-10,242
		Merck, Sharpe & Dohme Deferred 2011	-6,079	-
		Lottery Grant Deferred 2009	-	45,294
		Lottery Grant Deferred 2010	45,294	-45,294
		Commission	713	-
		The Wheel	7,669	-
		The Wheel Income Deferred 2011	-7,669 ———	
			171,832	184,423
4	Res	source room	2011	2010
			€	€
	Оре	ening stock of books	9,138	10,043
	Pur	chases for the year	27,157	22,276
			36,295	32,319
	Clo	sing stock of books	-10,317	-9,138
			25,978	23,181
	Sal	e of books	35,011	32,009
	Sur	plus for the year	9,033	8,828
			<u>=====================================</u>	

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

5	Taxation	2011 €	2010 €
	Domestic current year tax		
	Corporation tax	89	
	Current tax charge	<u>89</u>	
	Factors affecting the tax charge for the year Commissions earned form the sale of books.	713	
	Commissions before taxation multiplied by standard rate of Irish corporation tax of 12.5%	89	-
	Current tax charge	89	-

The company is tax exempt in Ireland as it is a registered charity CHY 8506 with regard to the rest of it's activiites.

#### 6 Tangible fixed assets

	Office Equipment	Fixtures, fittings & equipment	Total
	€	€	€
Cost			
At 1 January 2011	152,546	27,871	180,417
Additions	19,079		19,079
At 31 December 2011	171,625	27,871	199,496
Depreciation			
At 1 January 2011	135,677	25,026	160,703
Charge for the year	9,773	2,845	12,618
At 31 December 2011	145,450	27,871	173,321
Net book value			
At 31 December 2011	26,175	-	26,175
At 31 December 2010	16,639	2,845	19,484
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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2011

7	Stocks	2011 €	2010 €
	Stock of stationery	1,576	1,576
	Stock of books	10,317	9,138
		11,893	10,714
	In the opinion of the directors, there is no material differences between the replacement the historic cost amounts.	acement cost of	of stock and
8	Debtors	2011	2010
		€	€
	Trade debtors	13,305	14,938
	Staff loans	6,265	6,012
	Prepayments and accrued income	9,639	13,175
		29,209	34,125
9	Creditors: amounts falling due within one year	2011 €	2010 €
	Credit card balance	3,028	4,933
	Trade creditors	90,120	2,000
	Other creditors	28,666	5,538
	Accruals and deferred income	22,627	143,163
		144,441	155,634
	Included in other creditors are amounts relating to taxation, as follows:		
	Corporation tax	89	-
	P.A.Y.E. control account	28,602	3,076
		28,691	3,076

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

#### 10 Accruals and deferred income

11

12

13

		•	Government grants €
	Balance at 1 January 2011		255,642
	Grants received during the year		2,166,028
	Amortisation in the year		(2,317,574)
	Balance at 31 December 2011		104,096
	Grants are deferred in respect of estimated, but specific expenditure, including for activities in 2012.  Pension and other post-retirement benefit commitments  Defined contribution	monies rece	vived in 2011
		2011 €	2010 €
	Contributions payable by the company for the year	61,597	68,989
	Statement of movements on income and expenditure account	Ex	come and penditure count €
	Balance at 1 January 2011		314,123
	Surplus for the year		210,300
	Balance at 31 December 2011		524,423
,	Reconciliation of movements in funds	2011 €	2010 €
	Surplus for the financial year	210,300	138,578
	Opening funds	314,124	175,546
	Closing funds	524,423	314,124

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

14	Pension information	2011 €	2011 €
	Employer contribution to pension scheme	61,597	68,989

The company operates a defined contribution scheme. The company contributes 10% of employees salary. The scheme is operated by New Ireland Assurance.

#### 15 Employees

#### **Number of employees**

The average monthly number of employees during the year was:

	2011 Number	2010 Number
	<u>37</u>	22
Employment costs	2011 €	2010 €
Wages and salaries Other pension costs	1,155,794 61,597	1,067,847
	1,217,391	1,136,836

#### 16 Directors interests

The directors have no interests in the company.

#### 17 Liability of members

In the event of a winding up of the company, the liability of the members is limited to €1.

#### 18 Approval of financial statements

The directors approved the financial statements on the .....

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) MANAGEMENT INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2011

### NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

### FOR THE YEAR ENDED 31 DECEMBER 2011

	2011		2010	
	€	€	€	€
Income Department of Education & Skills Grants Other Government Grants Other Income Resource Room	•	897,826 419,748 171,832 9,033		1,815,439 506,667 184,423 8,828
	2,4	498,439		2,515,357
Property Expenses	230,257		130,756	
Administration Expenses	112,929		149,743	
Objective & Project Expenses	1,944,864	2,	096,280	
	(2,;	288,050)	(	2,376,779)
SURPLUS FOR THE YEAR	; =	210,389		138,578

# NATIONAL ADULT LITERACY AGENCY LIMITED (A COMPANY LIMITED BY GUARANTEE) SCHEDULE OF PROPERTY AND ADMINISTRATIVE EXPENSES FOR THE YEAR ENDED 31 DECEMBER 2011

	2011 €	2010 €
PROPERTY EXPENSES		
Rent & Cleaning	208,992	116,954
Insurance	5,249	5,464
Light & Heat	7,158	6,178
Repairs & Maintenance	8,858	2,160
	230,257	130,756
ADMINISTRATION EXPENSES		
Telephone	16,043	16,491
Stationery	13,088	11,616
Postage & Printing	11,820	11,702
Bank Charges	1,551	1,941
Accountancy	10,587	12,244
Audit Fees	9,113	9,113
Miscellaneous	1,368	525
Professional Fees	5,052	3,036
Office Machine Maintenance	19,785	27,734
Depreciation	12,618	18,679
Expenses - Moving Office	3,859	21,389
EU Projects	500	7,722
Executive Committee Expenses	7,545	7,551
	112,929	149,743